



# ECO-SYSTEM LANDE

*The future of efficient consumption has arrived*

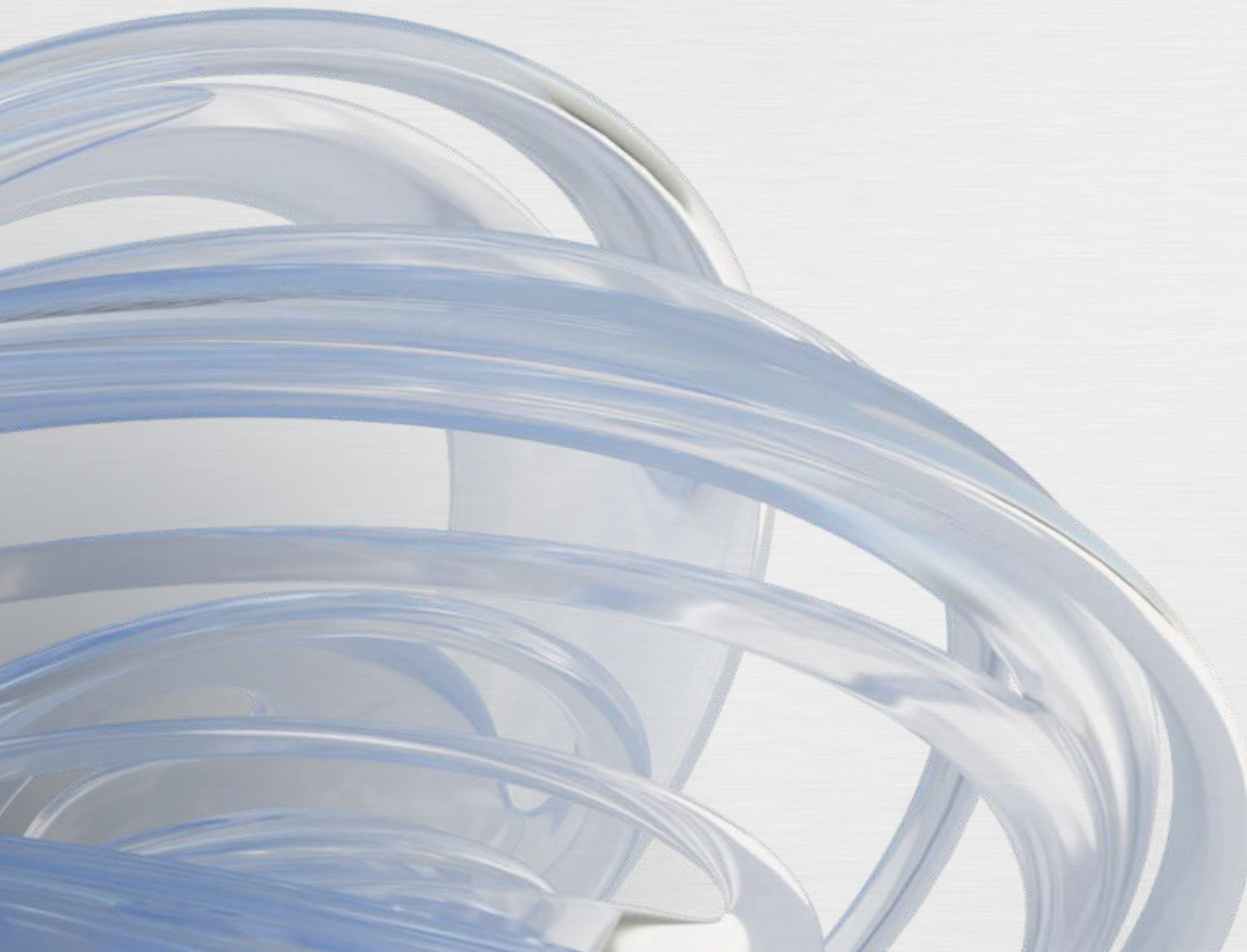
[LANDE.COM](https://lande.com)



# R&D&I AT LANDE

## INNOVATION, DEVELOPMENT AND SUSTAINABILITY

At LANDE, we innovate and develop new support systems that are more efficient and environmentally friendly, driving the future of sustainability with solutions that make a difference.





# MISSION

## COMMITMENT, PROGRESS AND SUSTAINABILITY

At LANDE, our mission is to develop solutions that combine **efficiency, safety, and respect for the environment**, promoting a more responsible and sustainable hospitality model.

Key objectives to optimize our systems and products:

- **Less plastic:** Significant reduction in weight and the use of unnecessary plastics, prioritizing recyclable and durable materials.
- **Greater safety:** Guests cannot access or view the remaining contents, ensuring hygiene and complete control.
- **Higher efficiency:** The inner bag design allows full emptying of the container, optimizing product use and reducing waste.
- **Cost optimization:** More sustainable and cost-effective processes, without compromising quality in the guest experience.

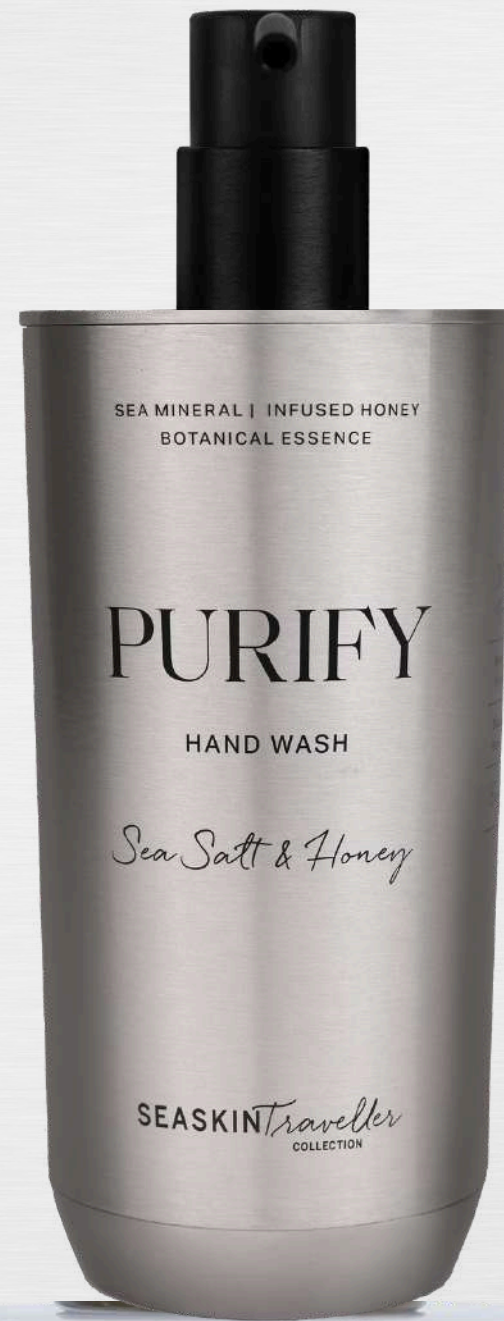
*We innovate today to build a more efficient, safe, and sustainable future.*

# EXCELLENCE AND CONTROL IN EVERY DETAIL

Plastic reduction of up to 70%

Less cross-contamination

Operational efficiency

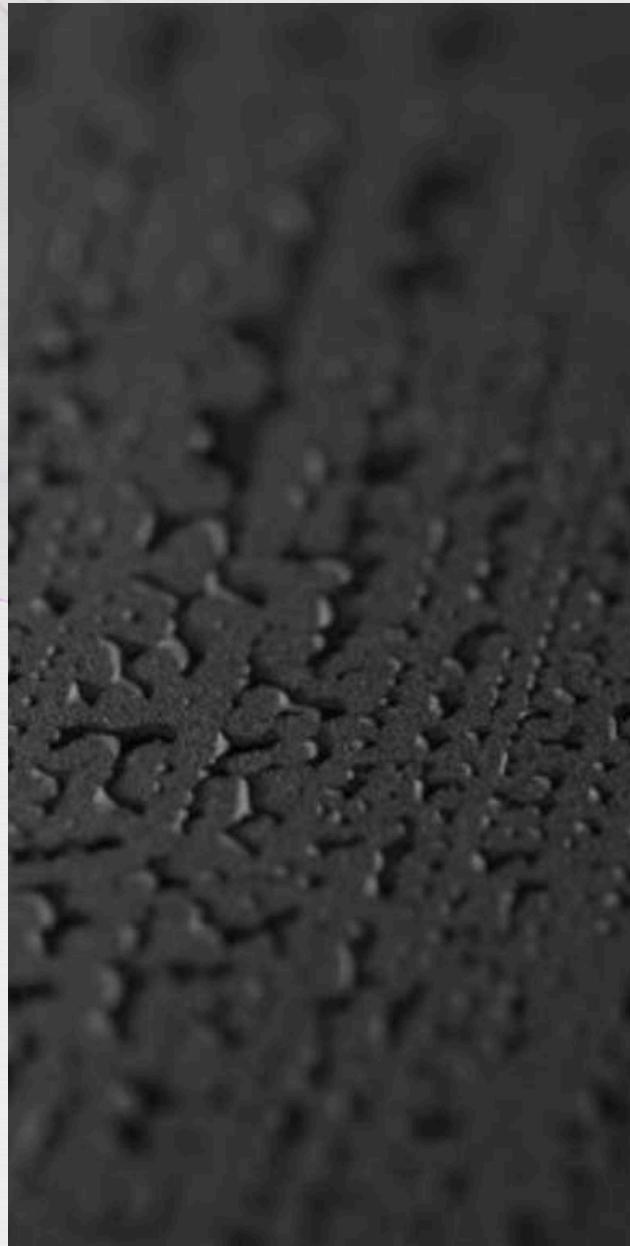


Maximum product utilization

Comprehensive sustainability

Full traceability

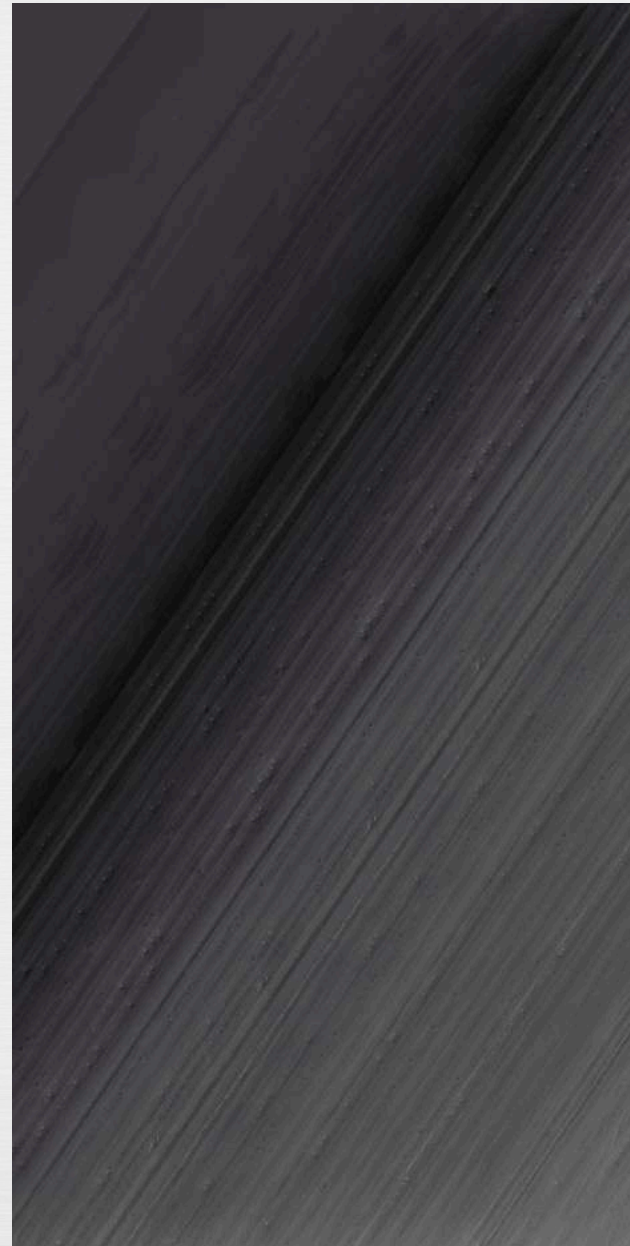
# DISPENSER MATERIALS



ABS



CERAMIC



ALUMINUM



RESIN



# OPENING SYSTEM

- **Magnetic opening:** Magnetic technology for quick and effortless access.
- **Easier and more practical:** Optimizes the experience with an intuitive and efficient system.

Simplify use with advanced technology and ergonomic design.

EASY  
OPEN  
SYSTEM

WATCH ECOSYSTEM VIDEO

ECOSYSTEM MECHANISM VIDEO

*An intuitive, efficient system designed for staff convenience.*

LANDE

# OPERATION

## EASY, QUICK AND EFFORTLESS

With a simple gesture and the key, hotel staff can:



*An intuitive, efficient system designed for staff convenience*

# POUCH VS. BOTTLE

## NOT ALL PACKAGING RECYCLES THE SAME

The design of the packaging determines its real recyclability. Monomaterials simplify the process, reduce complexity, and increase the chances for the material to return to the circular economy. Comparing monomaterial packaging with multimaterial formats shows how small design decisions can generate major differences in sustainability.

### MONOMATERIAL PE

- Real and direct recyclability
- 100% recyclable
- High efficiency in recycling plants
- Complies with PPWR 2030
- Low environmental impact
- Lower operational cost
- Simple communication
- Stable recycled value



### PET + MULTIMATERIAL LABEL

- Limited recyclability
- Classification issues
- Regulatory penalties
- Higher impact due to rejected material
- Higher costs
- Consumer confusion

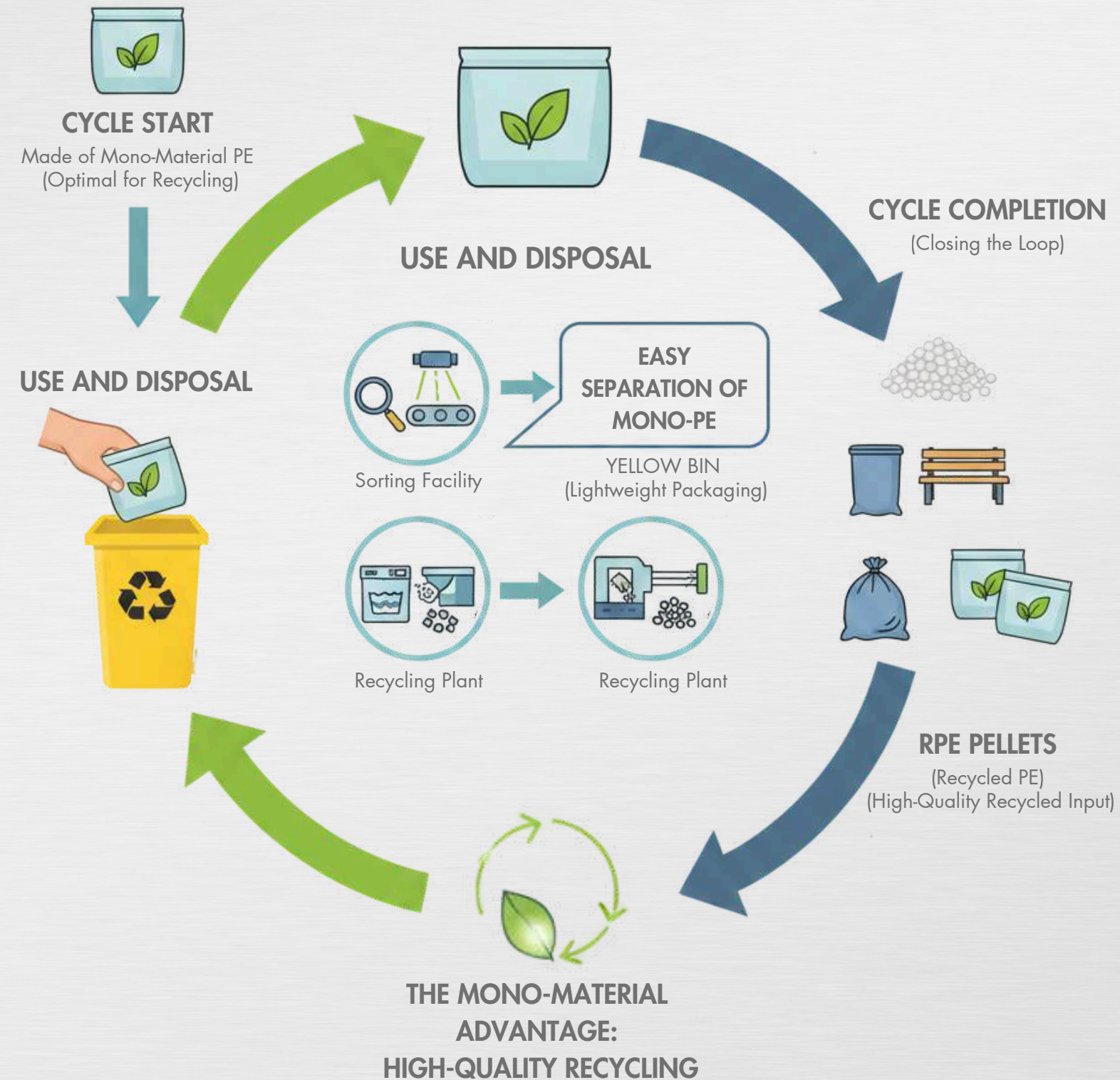


*Design better today to recycle better tomorrow*

# CIRCULAR RECYCLING CYCLE

## MONO-MATERIAL PE POUCH

Using mono-material PE is crucial because it allows simplified sorting and a high-quality recycled material.



# RECYCLABILITY ASSESSMENT TABLE

Recyclability Criterion	1. Mono-Material Transparent PE Pouch (9g / 300ml)	2. rPET Bottle (26.4g) with Screen Printing and Multi-material Pump	3. rPET Bottle (26.4g) with PP Label and Multi-material Pump
<b>Real Recyclability</b>	Recycled in a single stream as flexible PE. The mono-material design ensures the maximum possibility of effective recycling.	Screen printing ink acts as a contaminant that makes PET reprocessing difficult. If the ink does not detach, the package is diverted to reject or contaminates the stream.	The PP label, adhesives, and multi-material pump are contaminants. If the label does not separate, the package is incorrectly sorted or severely contaminates the rPET.
<b>Efficiency in Plants</b>	Excellent. Stable and widely accepted stream. Precise classification as PE film.	Printing may impede the exact optical recognition of PET, causing sorting errors or visible contamination in the rPET.	The main problem is the adhesive: if it is not soluble, fragments will contaminate the PET flakes. The presence of PP degrades quality.
<b>Compliance with European Regulation (PPWR)</b>	Highest Alignment. Fully aligned with the priority of mono-material packaging and increasing real effective recyclability (2030).	Medium Alignment. Meets the recycled content requirement (rPET), but screen printing acts as a "design contaminant" that reduces the certified recyclability score.	Low Alignment. Meets the recycled content requirement (rPET), but the use of incompatible polymer labels (PP) drastically reduces the certified degree of recyclability.
<b>Environmental Impact</b>	Higher probability of being recycled and reincorporated into the circular economy. Lower carbon footprint by increasing the material recovery rate.	The risk of contamination reduces the volume of usable rPET, increasing the probability that the bottle ends up in a landfill or incinerated.	The high risk of contamination and rejection increases the loss of potentially recyclable material, reducing circular efficiency.
<b>Operational and Management Costs</b>	Low Complexity. Lower costs associated with material compatibility analysis. Simple message for the consumer.	Medium Complexity. Requires verification that the screen-printing ink is compatible with the hot wash process for PET.	High Complexity. Requires labels with "wash-off" adhesives or compatible label designs, which increases cost and the need for audits.
<b>Consumer Experience</b>	Simple message: "Recyclable packaging in the yellow bin." Maximum clarity.	The consumer must manually separate the multi-material pump. Screen printing does not directly influence the recycling action.	The consumer must manually separate the multi-material pump. May generate doubts about whether they should remove the label before recycling.
<b>Economic Value of Recycled Material</b>	High-Value rPE. Transparency (absence of pigments) allows the recycled material to be reused in high-demand films.	Lower-Value rPET. Contamination from the ink may require the rPET to be allocated to colored or lower-purity applications, reducing its commercial value.	Low-Value rPET. Contamination by PP and adhesives degrades the purity of rPET, limiting its use to low-grade applications or textile fibers.
<b>Effective Recyclability Percentage</b>	High (Optimal). Sorting technologies achieve very high recovery rates as it is a single, clean, and transparent polymer.	Medium-Low. The difficulty of detaching the ink during washing reduces the recovery rate of clean PET.	Low. The presence of an incompatible polymer (PP) causes rejection or contamination, significantly decreasing the effective recyclability rate.
<b>Use of Recycled Content</b>	Reincorporation of clean rPE is relatively easy, allowing for high percentages of recycled content in new pouches (if not for food contact).	The inclusion of rPET in new bottles is limited by the level of purity required (especially for transparent ones).	Contamination limits the use of the resulting rPET to very low-demand applications, making it difficult to close the loop on PET packaging.
<b>Design for Reuse</b>	Limited Potential. Its flexible format is oriented towards recycling.	Limited & Conditional Potential: Reuse in the cosmetics industry is hindered by the lack of post-consumer material traceability. This makes it impossible to meet safety regulations for materials in contact with products, which are as strict as food-grade standards.	Limited & Conditional Potential: Reuse in the cosmetics industry is hindered by the lack of post-consumer material traceability. This makes it impossible to meet safety regulations for materials in contact with products, which are as strict as food-grade standards.
<b>Need for Specific Infrastructure</b>	Low. The infrastructure for recycling flexible polyolefins (PE) is established.	Medium. Requires advanced hot wash equipment to attempt to detach the screen-printing ink.	Medium-High. Requires specific flotation separation technologies to separate lower-density polymers (PP/PE) from PET and requires soluble adhesives.

# ECO-FRIENDLY

Our **ECO-SYSTEM** significantly reduces plastic use thanks to its **monomaterial** and **ultralight** design. Compared to traditional dispensers, it greatly decreases the weight of the material used, eliminating unnecessary components and making recycling easier.

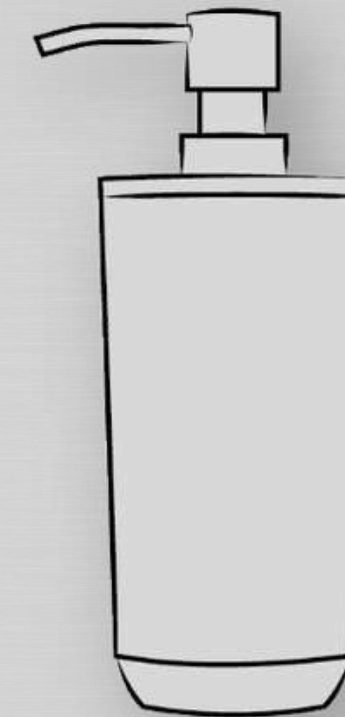
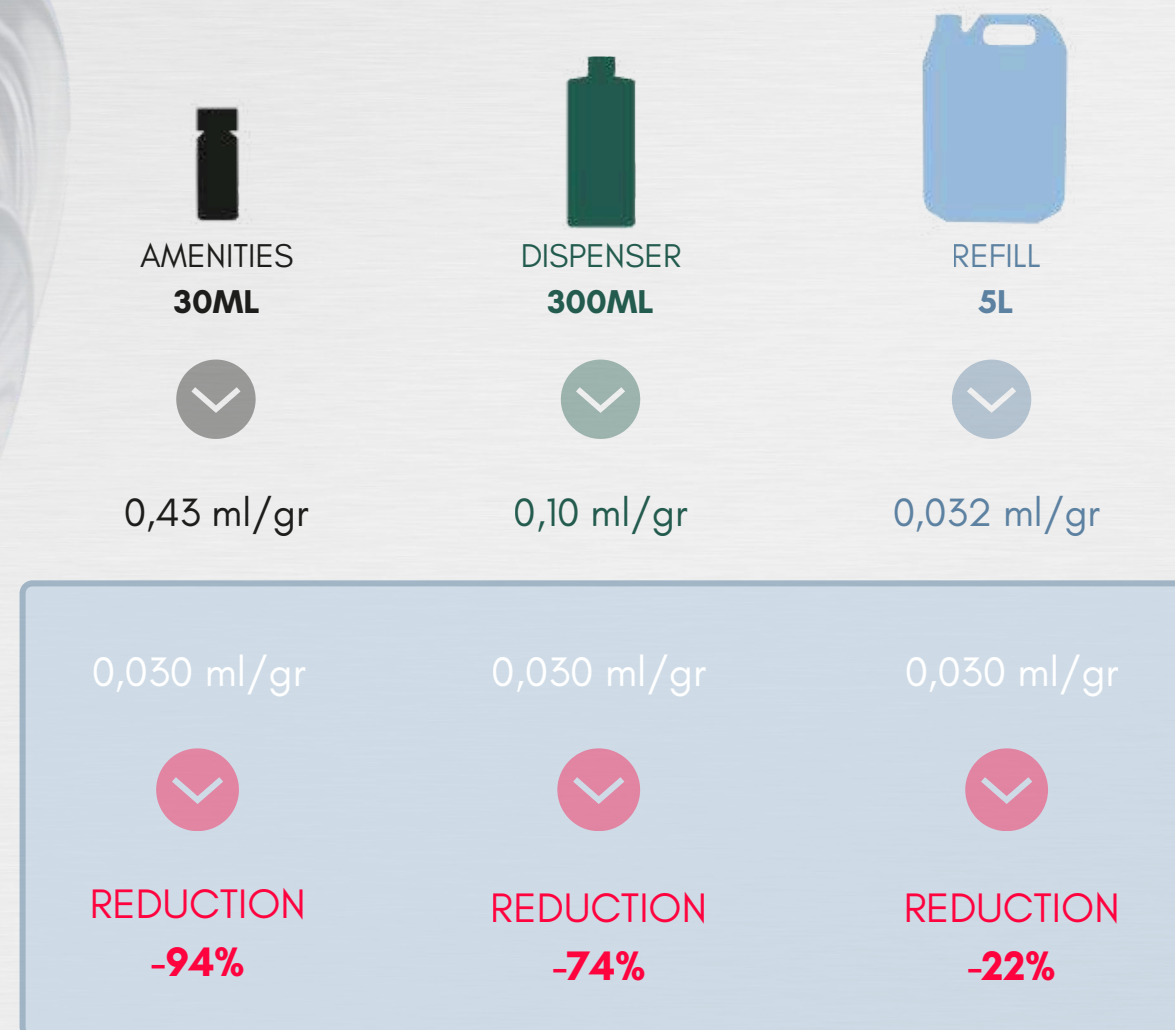


**-74%**  
*less plastic than a traditional dispenser*

*Less waste, more efficiency, greater commitment to the planet*

# WEIGHT REDUCTION

Our **ECO-SYSTEM 300ML** reduces plastic weight by up to 74% compared to traditional formats, optimizing material use without compromising functionality. Its innovative design **minimizes waste and maximizes efficiency**, offering a lighter, more sustainable, and eco-friendly solution.



ECOSYSTEM  
**360ML**

0,025 ml/gr

*Less weight, more sustainability*

## LIQUID WASTE



AMENITIES  
30ML



30%  
WASTE



DISPENSER  
300ML



10%  
WASTE



REFILL  
5L



15%  
WASTE

*Lower percentage of liquid waste*



ECOSYSTEM  
360ML



2% WASTE



LOW RISK OF  
CONTAMINATION

**-80%**

*less than a traditional  
dispenser*

## CROSS CONTAMINATION



AMENITIES  
30ML



LOW RISK OF  
CONTAMINATION



DISPENSER  
300ML



LOW RISK OF  
CONTAMINATION



REFILL  
5L



HIGH RISK OF  
MICROBIOLOGICAL  
CONTAMINATION DUE  
TO EXPOSURE TO THE  
ENVIRONMENT AND  
OTHER CONTAMINANTS

*Lower product contamination risk*

LANDE

# ECO-SYSTEM

## TECHNOLOGY TO REDUCE PLASTIC AND WASTE

The goal of Ecosystem is to **reduce plastic** use in hospitality products without compromising quality, functionality, or guest experience.

Developed with **proprietary patented technology**, Ecosystem provides a system of **refillable, durable, and easy-to-open containers** that allow for reuse and optimized material consumption.

Its smart design combines **ergonomics, durability, and aesthetics**, ensuring a practical and sustainable experience for both hotels and end users.

Thanks to this innovation, *we minimize waste, improve consumption traceability, and significantly reduce the environmental footprint* in hotel establishments.

# LANDE

*C/ Fundidores, 63 Getafe - MADRID, SPAIN  
Tel + 34 91 684 00 50*

*9600 NW 25 ST #5A - Doral, FL 33172  
Phone: 305-517-3544*

*[www.landes.com](http://www.landes.com)*